Yangzijiang Shipbuilding (Holdings) Ltd.



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FY2008 ANALYST BRIEFING 24 February 2009

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Agenda

- Group Overview
- Financial Overview
- Operational Highlights
- Outlook / Future Plans





SECTION 1

Group Overview



Group's presence & shipyard profile

	Presence (since 1956)	 Old shipyard is located in Jiangyin City New shipyard is located in Jiangjiang City
	Shipyard Profile	 Largest non-state-owned publicly listed shipbuilder by virtue of manufacturing capability in the PRC Total size of 220 hectares, 3,000m fitting-out quay, 900 ton gantry cranes, ultra-size docks build upto 300,000 DWT vessel
	Core Business	 Wide range of commercial vessels; Containerships, Bulk cargo carriers, and Multi-purpose cargo vessels
	Milestones	 First Chinese Non-state-owned Public listed shipyard China's most productive and cost efficient shipbuilder

Excellent track record, solid quality & prompt delivery

Competitive advantages	 High level of quality maintained and well acclaimed by shipbuilding surveyors Repeated orders from long term clients Prompt in delivery of vessels Well managed operations to minimize cost overruns
Group's niche	 Sophisticated designs = Minimum modification Least retrofitting of tools = significant reduction of fixed cost per vessel Mass production = economies of scale
Build capacity (1.0 million CGT)	 Old yard - current built capacity of 0.2 million CGT New yard - progressively expanding to reach 0.8 million CGT







Share information

Share Price (*as at 20 February 2009)	\$0.425
Market Capitalization	\$1,552.75 million
52 Week High & Low	\$0.27 - \$1.38
P/E (Based on trailing 12m EPS & SGD/RMB of 4.45)	4.4x
P/B	1.6x
Cash/share	\$0.19
No. of shares	3,653.522 million
Major Shareholders:	Ren Yuanlin (29.23%)
	Wan Dong (13.97%)
	Public Float (56.80%)



*Sources: Bloomberg (20 Feb 2009)

SECTION 2

Financial Overview





Results highlight for 4Q2008 / FY2008

Financial Highlights	4Q2008	4Q2007	Change	FY2008	FY2007	Change
	RMB' 000	RMB' 000	%	RMB' 000	RMB' 000	%
Revenue	1, 868, 488	1, 555, 035	20	7,359,096	3, 855, 494	91
Gross Profit	238, 108	309, 622	(23)	1, 363, 012	885, 253	54
Gross Profit Margin	12.7%	19.9%	_	18.5%	23.0%	_
Other Income	122,012	33, 490	264	232, 431	121, 423	91
Other Gains, Net	73, 155	31, 729	131	274, 239	101, 766	169
Operating Expenses	38,032	21, 435	77	160, 421	117, 898	36
Net Profit Attributable to						
Equityholders	395,075	315, 411	25	1, 579, 760	869, 509	82
Net Profit Margin	21.1%	20.3%	_	21.5%	22.6%	
Basic EPS* (RMB cents)	-	-	_	45.13	28.20	_

* Based on weighted average number of ordinary shares of 3,500,361,597 for FY2008 (3,082,091,304 for FY2007)



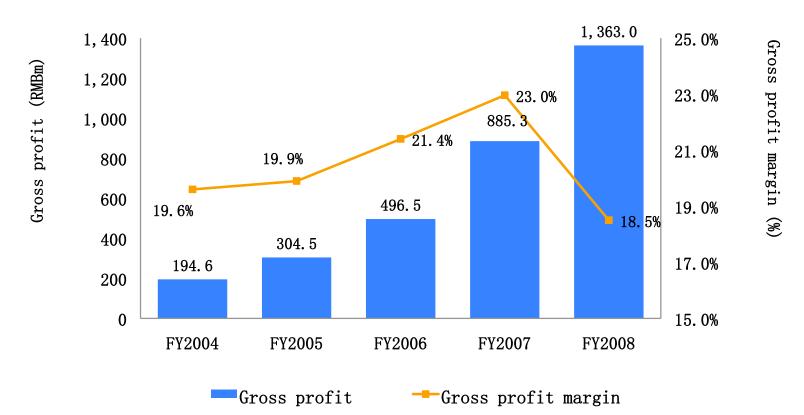
Quarter on quarter

Financial Highlights	4Q2008 RMB' 000	3Q2008 RMB' 000	Change
	RMB 000	RMB 000	%
Revenue	1, 868, 488	2, 023, 895	(8)
Gross Profit	238, 108	465, 643	(49)
Gross Profit Margin	12.7%	23.0%	_
Other Income	122, 012	50, 311	143
Other Gains, Net	73, 155	30, 825	137
Operating Expenses	38, 032	41, 911	(9)
Net Profit Attributable to Equityholders	395, 075	475, 260	(17)
Net Profit Margin	21.1%	23.5%	_

Other income registered a jump in the 4Q2008 mainly due to the interest income accrued from financial assets, held to maturity

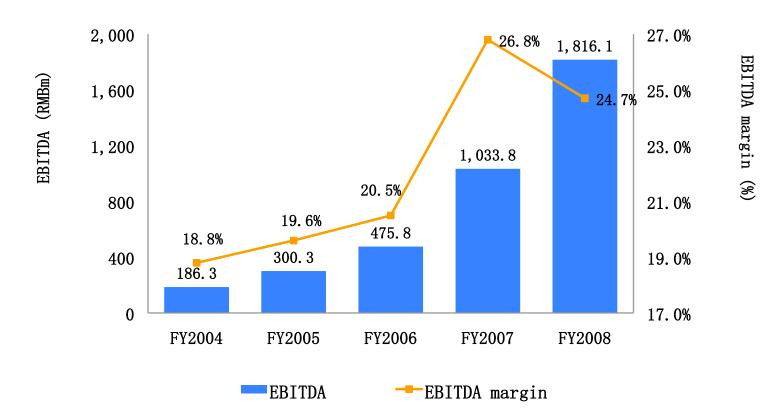


Gross profit

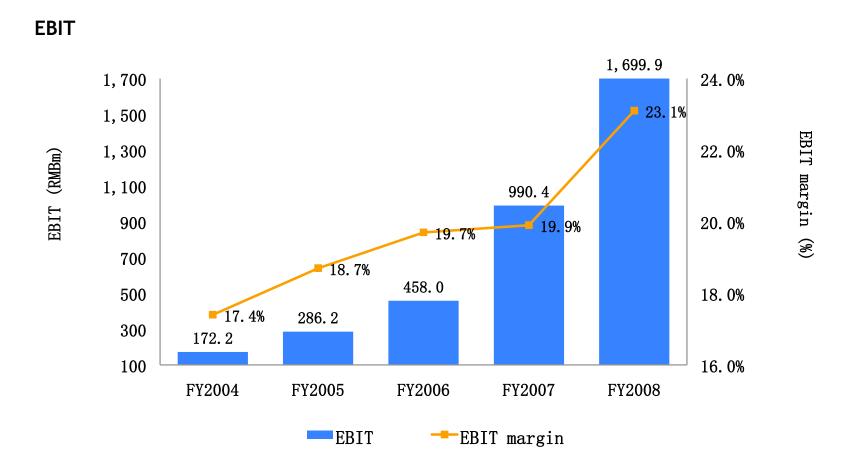




EBITDA

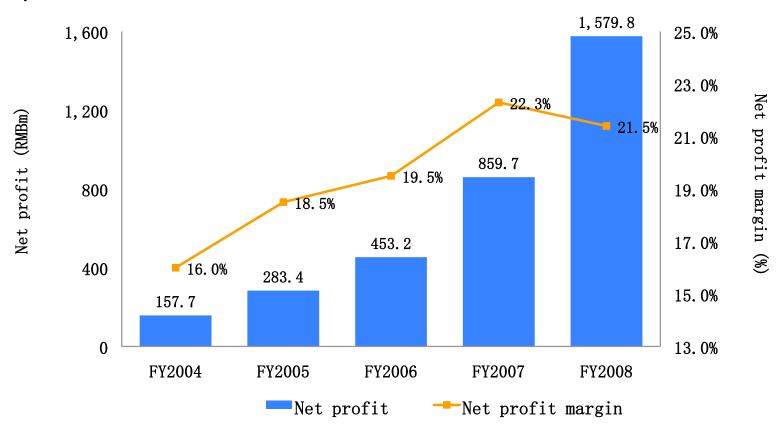






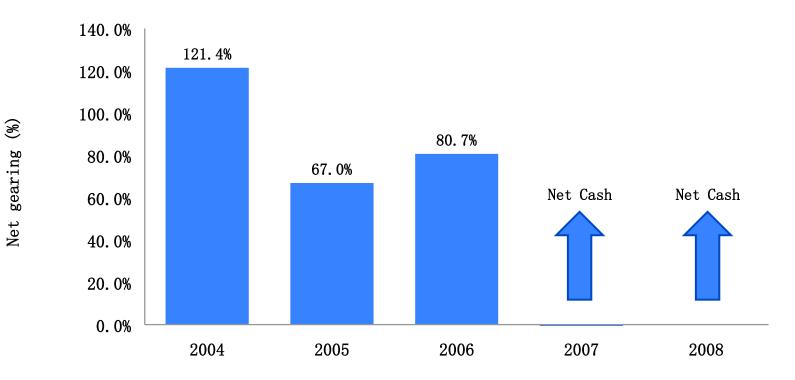


Net profit



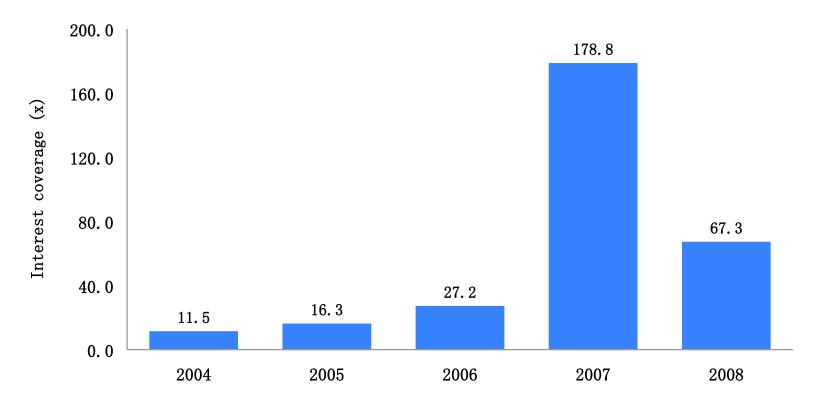


Net gearing



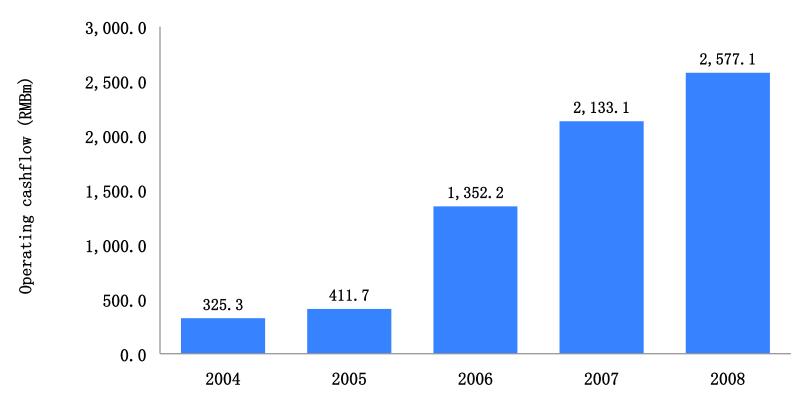


Interest coverage ratio



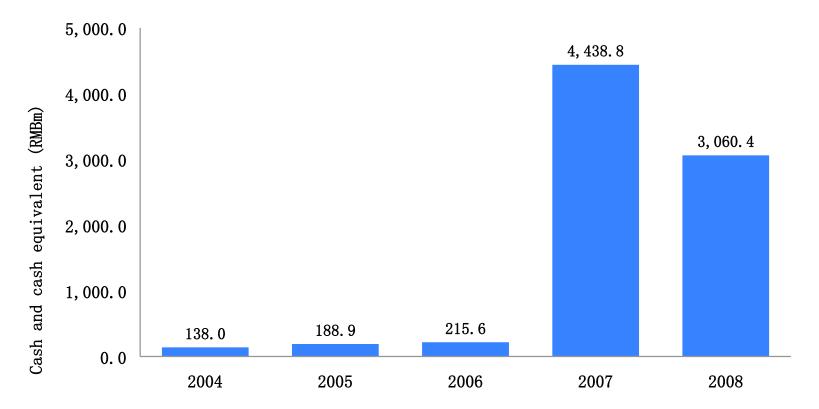


Operating cashflow





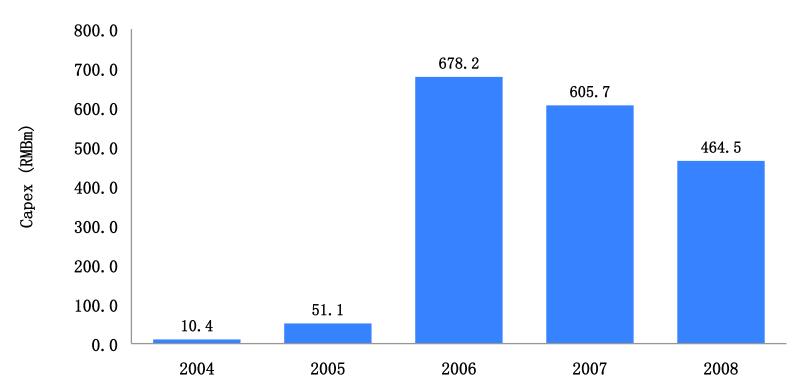
Cash and cash equivalents





CAPEX

Capital expenditure



Note: No major capital expenditure is expected going forward as the Group has completed the acquisition of the new yard

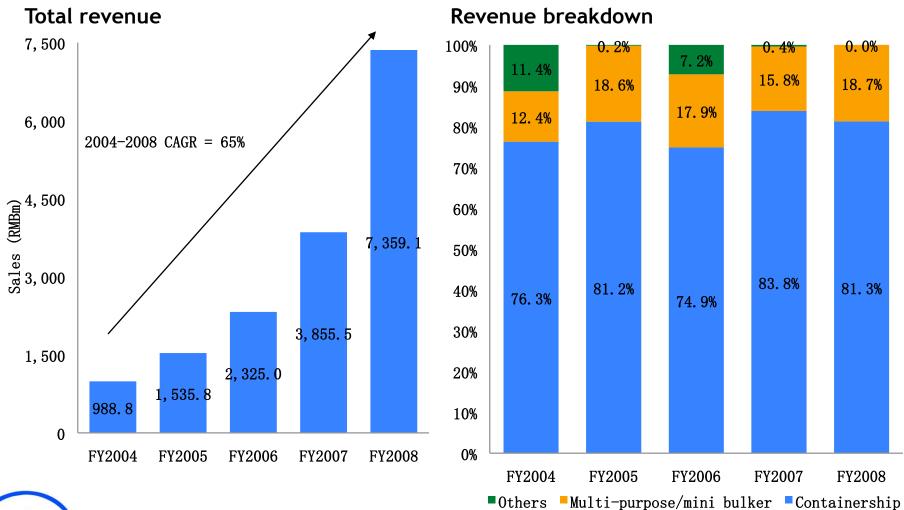


SECTION 3

Operational Highlights

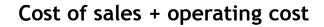


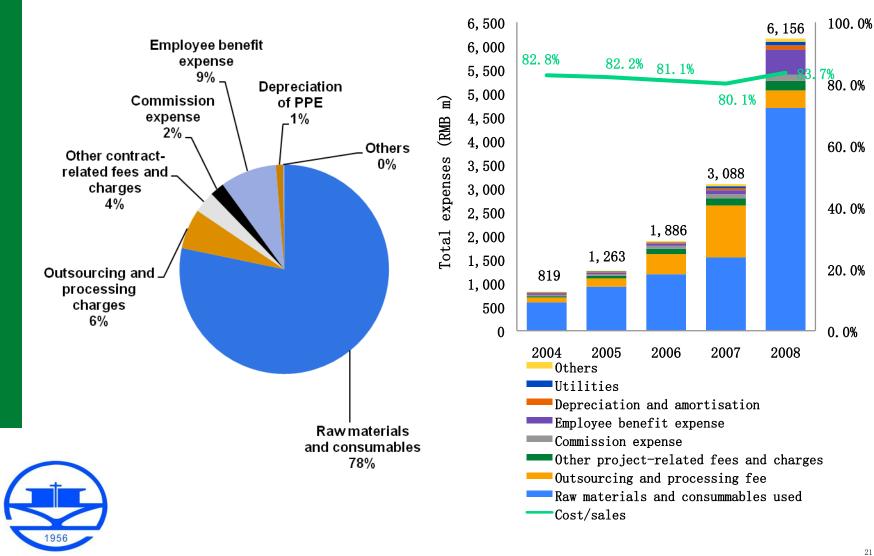
Solid revenue growth



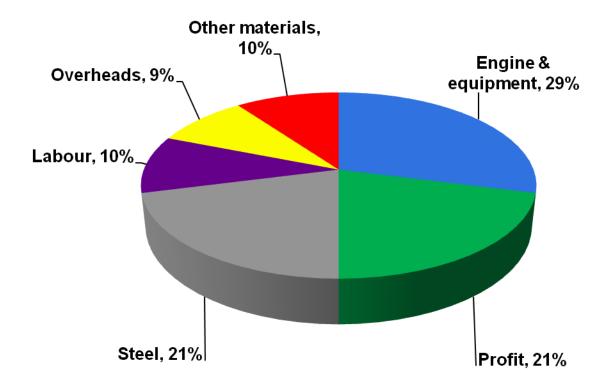
Stable and competitive cost structure

Breakdown of FY2008 cost of sales



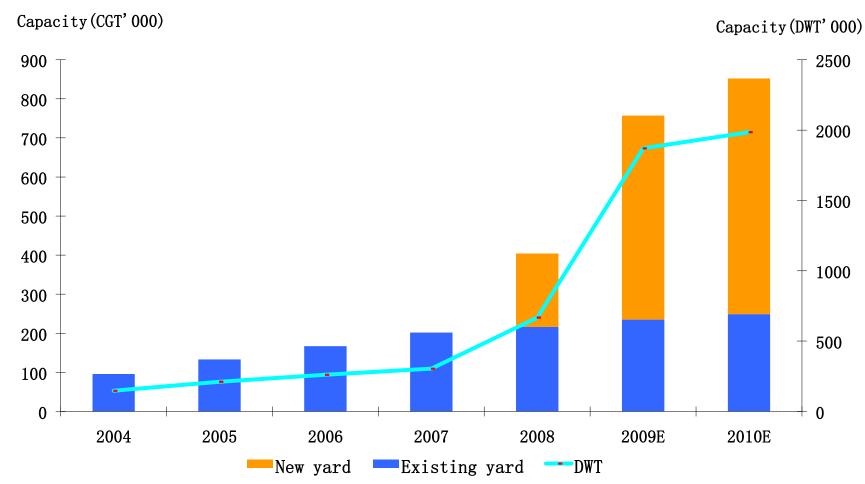


Cost structure





Production capacity



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Note: Currently the new yard is operating at a capacity utilization rate of 25%, while the old yard at full capacity

Sizable order book & quality customer base

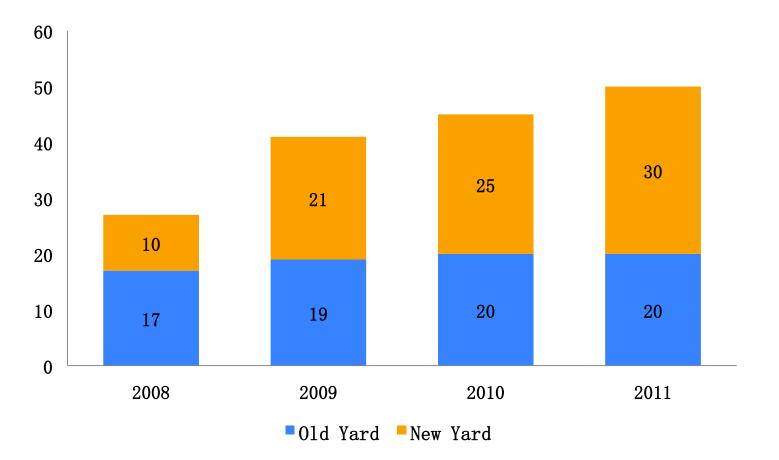
Backlog	Total: 155 vessels; 2.9 million CGT@ USD 6.9 billion, comprises of: - 78 Containership, 1.8 million CGT@ USD 4.4 billions - 77 Bulk Carriers, 1.1 million CGT@ USD 2.5 billions		
Type of Vessels	 4250 TEU (52 Vessels) 2500 TEU (16 Vessels) 1350 TEU (10 Vessels) 6250 DWT (10 Vessels) 7600 DWT (17 Vessels) 		
Profile of customer	Financially sound with credible track background		
 Canadry (Italy) Carisbrooke (UK) Cosco (China) D'amato (Italy) Formosa (Taiwan) 	 Hansa Shipping (Germany) IMS Shipping (Italy) Peter Dohle (Germany) Rickers Reederei (Germany) Seaspan (Canada) 		

- Seaspan (Canada)
 - Tomas Schulte (Germany)



GuangDong Yudean (China)

Delivery schedule for the vessels





SECTION 4

Outlook / Future Plans





Industry outlook - Key concerns

- Industry specialists concerned over the over-supply expected
- Slowing down of order books
- Cancellation/delay of vessels with the customers lacking the finances
- Customers requesting for delaying vessel delivery and price re-negotiation
- Shipyards leveraging very high and running into a debt trap
- Concerns over the execution of orders





Ride out the industry downturn

- Sound reputation and sizable order book backs our strong growth and earning visibility
- Down cycle impacts the less-established yards (missing of delivery dates, failure to source key components on time, etc issues)
- Short coming of small yard boosts demand of the established yards
- Significant upfront payment deters the exodus of confirmed orders and most of the customers are long term customers with sound financial background and in the business for long
- In choosing the customers, the management does a thorough background check to even the extent of finding out as to where the customers intend to deliver/charter the vessel in order to avoid any speculative action



Positive for the industry - China's stimulus scheme

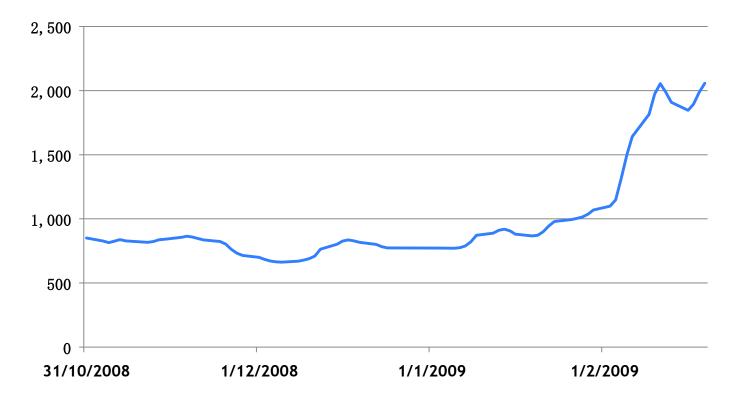
- PRC government introduced on 2 February 2009 a stimulus framework for the industry, with a series of proactive measures taken not only to stabilize the landscape for major ship building enterprises to boost market demand, but also focus on developing the companies' capabilities to remain competitive and towards restructuring within the market, if necessary
- In 2008, the Group was ranked 6th in China and 26th in the world^{*} in terms of capacity with delivering 27 vessels as per schedule that totaled up to 850,000 DWT or 403,273 CGT. With Group's order book at USD6.9 billion, which is made up of 7.53 million DWT or 2.86 million CGT as at 31 December 2008, Yangzijiang is placed 8th in China and 21st in the world^{*}, which elevated the Group to becoming one of the few prominent non state-owned ship building enterprises in China to be eligible for the stimulus scheme



Sources: China Ship Marketing Research Center

Positive for the industry - BDI's recovery

• After the fall and staying flat for many weeks, a recovery in the Baltic Dry Index





Sources: Bloomberg (USD)

Investment Merits

- Strong order book of 155 vessels worth US\$6.9 billion as at 31 December 2008
- Customers are mostly big companies with strong financial backbone and the Group employs a policy of 20% upfront payment and another 20% banker's guarantee prior to effecting the orders
- Employs a timely delivery schedule which is well planned for next few years
- Low slip-ups cost as the company does mass production employing economies of scale
- Well experienced company which has seen the industry cycles and well capable of surviving the downturn and minimizing the impact from it
- With enough cash on the balance sheet, possible M&A activities
- Maintain stable dividend payout levels / Share buybacks
- Low valuations based on P/E of 4.4x and P/B of 1.6x



For more information, please contact:

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