



Yangzijiang Shipbuilding (Holdings) Ltd.
扬子江船业(控股)有限公司



STAYING AHEAD

FY 2013 Results Presentation
27 February 2014

Disclaimer

The presentation is prepared by Yangzijiang Shipbuilding (Holdings) Ltd. (the "Company") and is intended solely for your personal reference and is strictly confidential. The information contained in this presentation is subject to change without notice, its accuracy is not guaranteed and it may not contain all material information concerning the Company. Neither the Company nor any of its affiliates, advisors or representatives make any representation regarding, and assumes no responsibility or liability whatsoever (in negligence or otherwise) for, the accuracy or completeness of, or any errors or omissions in, any information contained herein nor for any loss howsoever arising from any use of these materials. By attending this presentation, you are agreeing to be bound by the restrictions set out below. Any failure to comply with these restrictions may constitute a violation of applicable securities laws.

The information contained in these materials has not been independently verified. No representation or warranty, expressed or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness or correctness of, the information or opinions contained herein. It is not the intention to provide, and you may not rely on these materials as providing, a complete or comprehensive analysis of the Company's financial or trading position or prospects. The information and opinions contained in these materials are provided as at the date of this presentation and are subject to change without notice. None of the underwriters nor any of their respective affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of these materials.

In addition, the information contains projections and forward-looking statements that reflect the Company's current views with respect to future events and financial performance. These views are based on a number of estimates and current assumptions which are subject to business, economic and competitive uncertainties and contingencies as well as various risks and these may change over time and in many cases are outside the control of the Company and its directors. No assurance can be given that future events will occur, that projections will be achieved, or that the Company's assumptions are correct. Actual results may differ materially from those forecast and projected.

This presentation and such materials is not and does not constitute or form part of any offer, invitation or recommendation to purchase or subscribe for any securities and no part of it shall form the basis of or be relied upon in connection with any contract, commitment or investment decision in relation thereto. This document may not be used or relied upon by any other party, or for any other purpose, and may not be reproduced, disseminated or quoted without the prior written consent of the Company.

Any investment in any securities issued by the Company or its affiliates should be made solely on the basis of the final offer document issued in respect of such securities.

Relaying copies of this presentation to other persons in your company or elsewhere is prohibited.

These materials are not for distribution, directly or indirectly, in or into the United States, Canada or Japan.

These materials are not an offer of securities for sale into the United States, Canada or Japan. The securities may not be offered or sold in the United States under the U.S. Securities Act of 1933, as amended, unless they are registered or exempt from registration. There will be no public offer of securities in the United States.



Yangzijiang Shipbuilding (Holdings) Ltd.
扬子江船业(控股)有限公司



Section 1 FINANCIAL HIGHLIGHTS



Results Highlight – 4Q2013 YoY

Financial Highlights	4Q2013	4Q2012	Change	Reason/s
	RMB'000	RMB'000	%	
Revenue	3,381,566	3,563,298	(5)	Total 6 vessels were delivered in 4Q2013, compared with 12 in 4Q2012. Nonetheless, other shipbuilding related revenue registered positive contributions
Gross Profit	1,426,787	1,088,100	31	Gross profit margin from Shipbuilding related business remains healthy at 43%
Gross Profit Margin	42%	31%	-	
Other Income	80,751	128,785	(37)	Other income, mainly interest income from bank deposits and charter income for ship finance leasing business, decreased
Other Gains / (Losses)	(58,121)	(21,314)	173	Net other losses comprises mainly foreign exchange related gains and impairment provision for vessels held by shipping subsidiaries, was partly offset by government subsidy
Expenses #	91,265	198,064	(54)	As a result of efforts to control overall administrative expenses,, the Group's administrative expenses recorded in 4Q2013 recorded a 4% decrease
Net Profit Attributable to Equity Holders (PATMI)	746,300	807,653	(8)	
PATMI Margin	22%	23%	-	

#: Includes Administrative and Finance Expenses



Results Highlight – FY2013 YoY

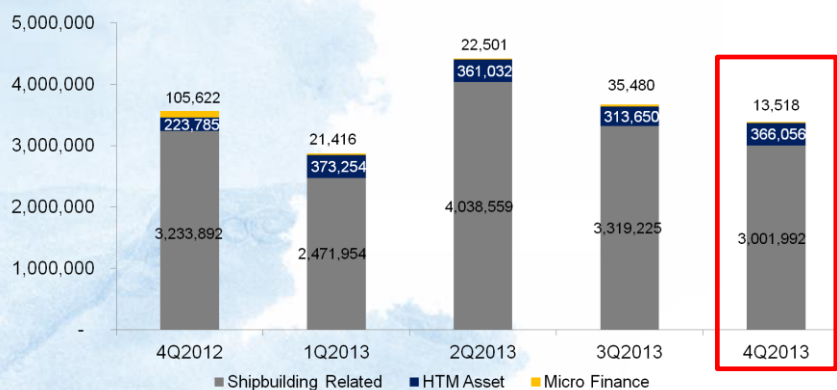
Financial Highlights	FY2013	FY2012	Change
	RMB'000	RMB'000	%
Revenue	14,338,637	14,799,092	(3)
Gross Profit	4,761,895	4,571,519	4
Gross Profit Margin	33%	31%	-
Other Income	332,447	292,824	14
Other Gains, net	119,295	385,936	(69)
Expenses #	593,093	816,841	(27)
Net Profit Attributable to Equity Holders (PATMI)	3,095,877	3,580,773	(14)
Net Profit Margin	22%	24%	-

#: Includes Administrative and Finance Expenses

5

Revenue Breakdown

(All amounts are stated in RMB'000)

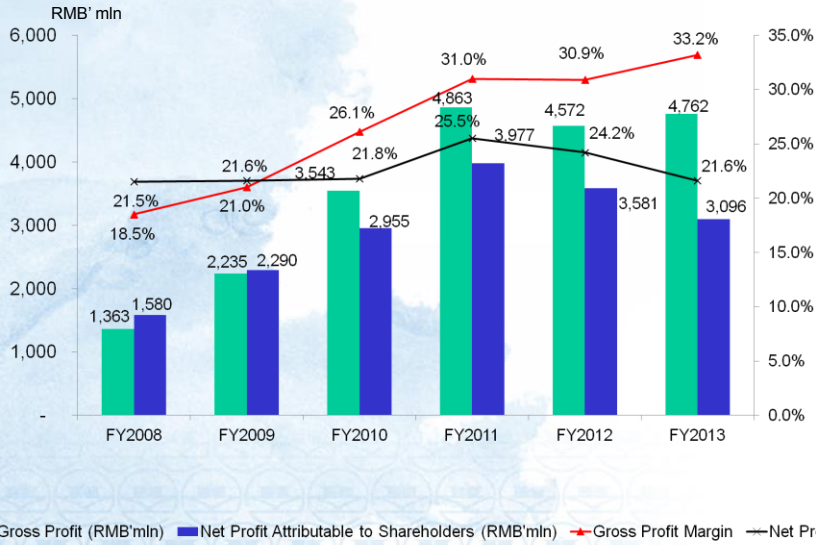


	Gross Profits		Gross Profit Margins	
	4Q2013	4Q2012	4Q2013	4Q2012
Shipbuilding Related	1,304,800	778,756	43%	24%
HTM Investment	110,349	223,785	30%	100%
Micro Finance	11,638	85,559	86%	81%

6

Profitability Trend

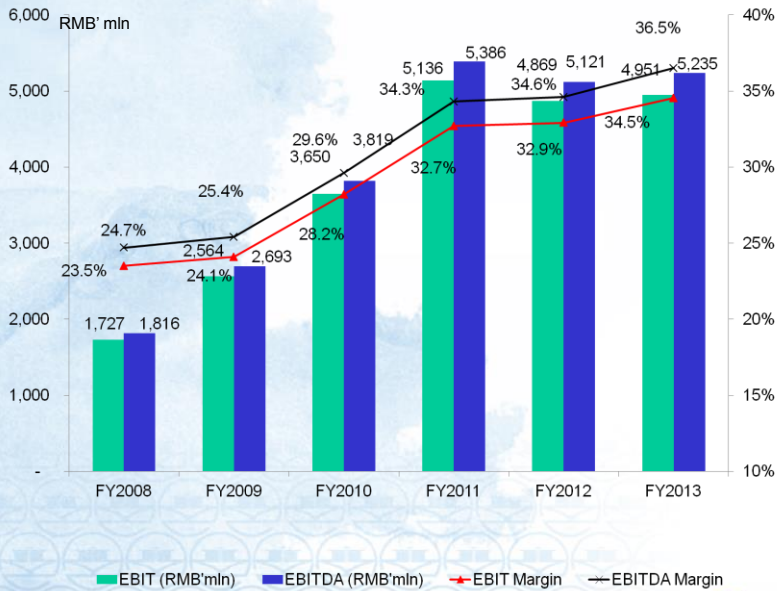
Gross Profit and Net Profit Attributable to Shareholders



7

Profitability Trend

EBIT and EBITDA



8

Results Highlight – Balance Sheet

Financial Highlights	31 Dec 2013	31 Dec 2012
	RMB'000	RMB'000
Property, Plant and Equipment	5,793,041	4,276,704
Restricted Cash	8,416,977	4,170,767
Cash & Cash Equivalents	1,436,246	2,086,659
Financial Assets, Held-to-Maturity	14,127,351	11,376,710
Total Debt	13,373,440	7,390,469
Total Equity	18,272,881	16,267,687
Gross Gearing	73.2%	45.4%
Net Gearing (including restricted cash)	19.3%	7.0%
Net Asset Value per Ordinary Share (RMB cents)	464.55	404.77

9



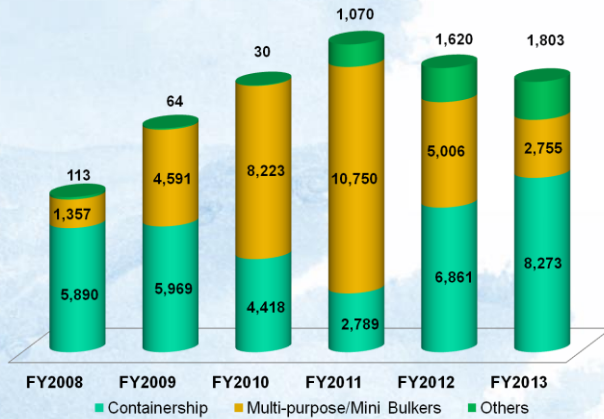
Yangzijiang Shipbuilding (Holdings) Ltd.
 扬子江船业(控股)有限公司

Section 2A SEGMENTAL REVIEW – Shipbuilding & Related Segments

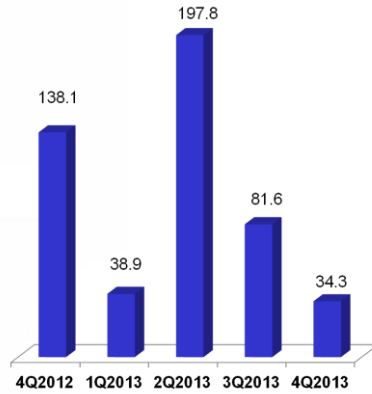
Revenue Trend

All amounts are stated in RMB' mln

Shipbuilding-related Division



Ship Breaking Division



11

Strong Order Book

Total: 111 vessels; 3.19 million CGT @ US\$ 4.64 billion
 30 containerships, 1.23 million CGT @ US\$ 2.09 billion
 81 bulk carriers, 1.96 million CGT @ US\$ 2.55 billion

Containerships

- 1,100 TEU x 6 vessels
- 2,500 TEU x 2 vessels
- 4,800 TEU x 5 vessels
- 10,000 TEU x 17 vessels

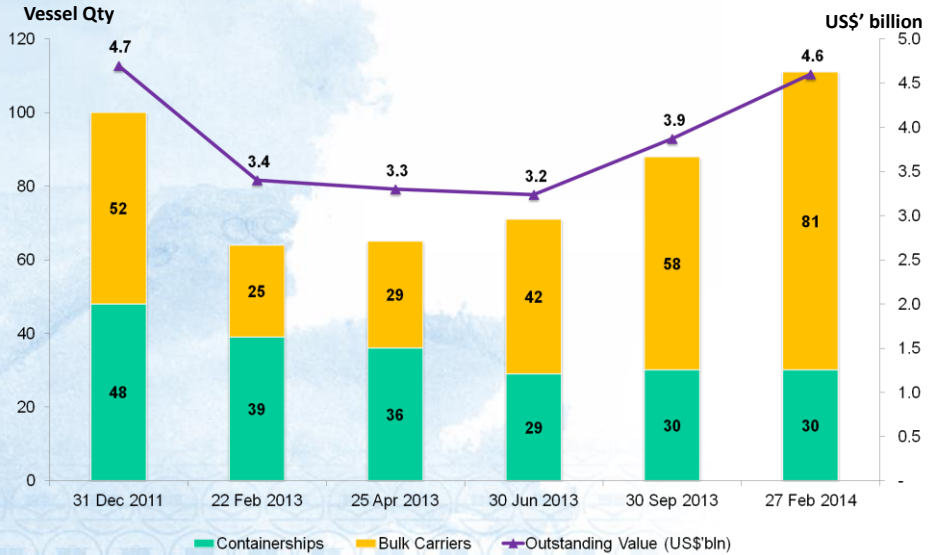
Bulk Carriers

- 36,000 DWT x 4 vessels
- 45,000 DWT x 2 vessels
- 49,500 DWT x 2 vessels
- 470,000 c.f. x 2 vessels
- 64,000 DWT x 22 vessels
- 82,000 DWT x 36 vessels
- 94,000 DWT x 2 vessels
- 208,000 DWT x 11 vessels

Note: Order book is as at 27 Feb 2014

12

Historical Order Book

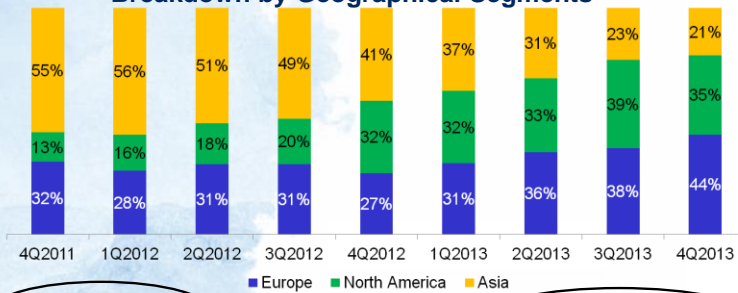


13

Order Book Customer Profile

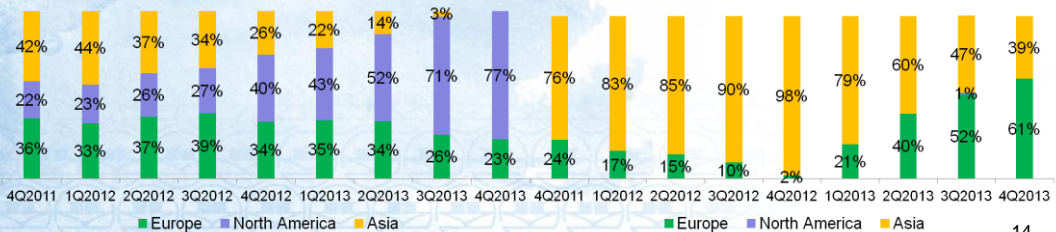
Figures are stated as at 31 Dec 2013

Breakdown by Geographical Segments



Containerships

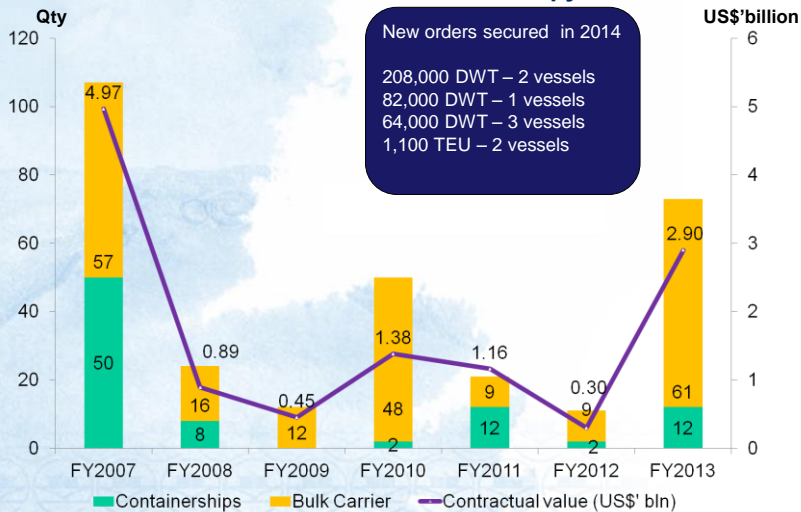
Dry Bulk Carriers



14

Order-Winning Momentum

New contracts secured in terms of vessel qty and US\$'bln



15

Options outstanding for vessels

- The Group now has remaining 11 options worth US\$0.83 billion
- This includes 8 options for containerships worth US\$0.72 billion and 3 options for multi-purpose bulk carriers worth US\$0.11 billion
- Expects more options to be converted

16

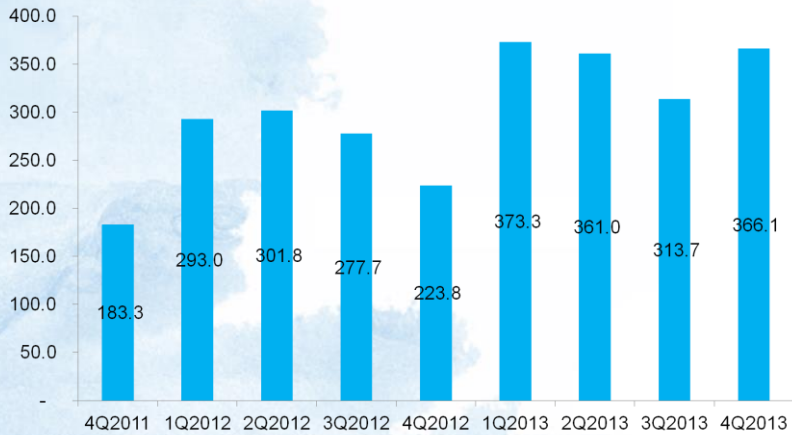


Section 2B SEGMENTAL REVIEW – Financial Investments



Revenue Trend – HTM Assets

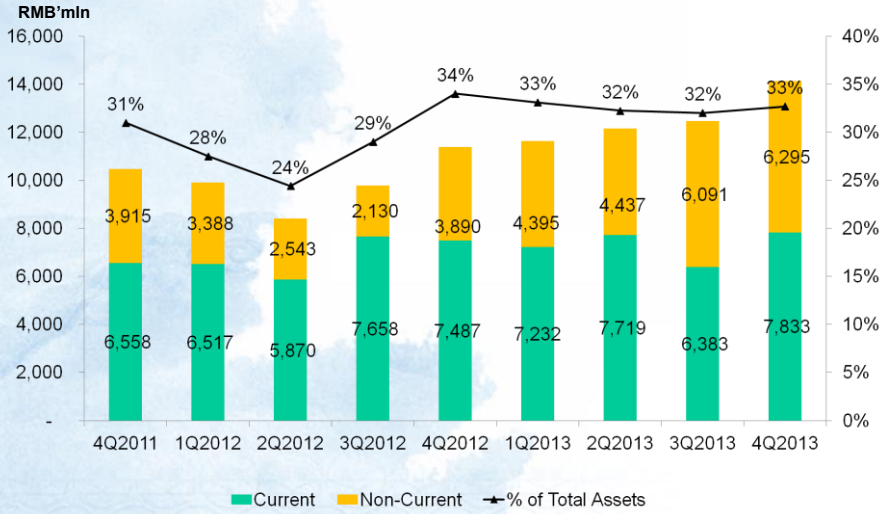
All amounts are stated in RMB' mln



Source: Company Data



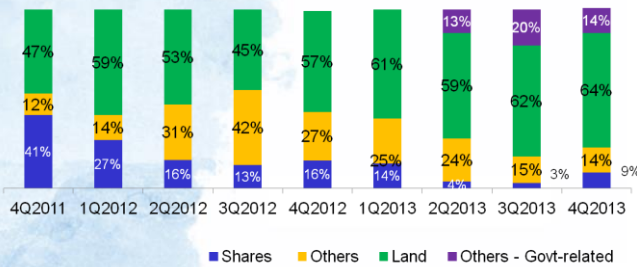
Held-to-Maturity Assets



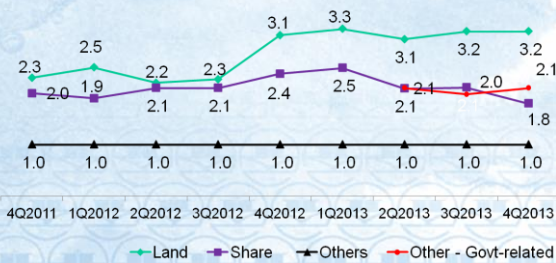
Source: Company Data

Held-to-Maturity Assets

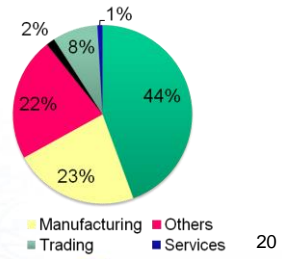
Breakdown of Investment Amount for which collaterals are secured (%)



Coverage Ratio



Breakdown of Borrowers (4Q2013)

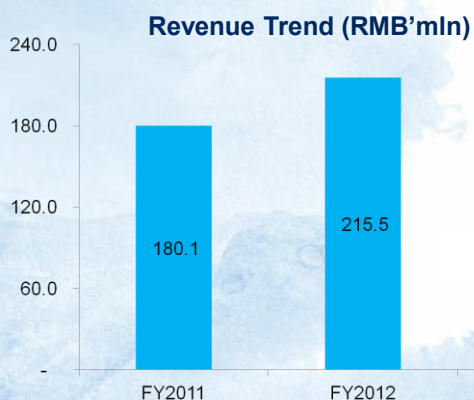


Held-to-Maturity Assets

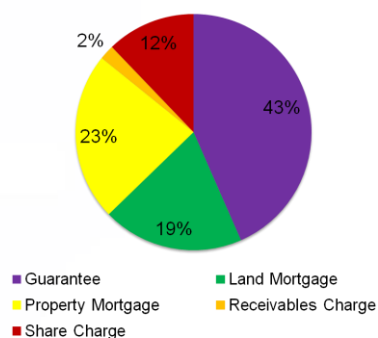
- Recycling of capital: about 60% of capital is redeemed every year (or 15% per quarter) and re-invested
- In 2013, RMB\$8.9 billion was redeemed
- Default rates on HTM investments were less than 5%, with most repaid through sale of collateral
- Zero bad loans

21

Micro Financing



Breakdown of Collaterals (As of 31 Dec 2013)



22



Yangzijiang Shipbuilding (Holdings) Ltd.
 扬子江船业(控股)有限公司

Section 3 STRATEGIES & TRENDS



Strategically Located Yards



<p>江苏中丹海洋工程装备有限公司 Jiangsu Zhongdan Marine Engineering Co., Ltd.</p>	<p>江苏扬子造船有限公司 Jiangsu Yangzi Shipbuilding Co., Ltd.</p>	<p>江苏中丹海洋工程装备有限公司 Jiangsu Zhongdan Marine Engineering Co., Ltd.</p>	<p>江苏扬子造船有限公司 Jiangsu Yangzi Shipbuilding Co., Ltd.</p>	<p>江苏中丹海洋工程装备有限公司 Jiangsu Zhongdan Marine Engineering Co., Ltd.</p>	<p>江苏中丹海洋工程装备有限公司 Jiangsu Zhongdan Marine Engineering Co., Ltd.</p>
---	---	---	---	---	---

Integrated Marine Group

Key Focus: Delay Contraction Impact for 2 years, emerge stronger from downturn 1 year earlier, as compared to industry peers



Plan: Evolve into an Integrated Marine Service Provider



Five Main Segments

- Shipbuilding and Offshore
 - First 10,000TEU containership has successfully undergone its trial voyage in February
 - Strategy for its offshore segment is to focus on the construction of selected key products in order to build up expertise and derive economies of scale
 - Construction of the jack-up rig secured in end 2012 is progressing well in accordance to schedule and the Group recently entered into a contract to build 2 semi-submersible rigs including options for 2 additional similar units
- Financial Investments
 - Derive yield improvement within managed risk constraints amid a more competitive environment
- Shipping Logistics and Chartering
 - Grow fleet of vessels held to ride on the improving outlook for the commercial shipping market
- Ship Demolition, Steel Fabrication and related trading businesses
 - Evaluating investments to upgrade yard and capability
 - Made plans to grow trading business with the incorporation of two trading subsidiaries in Singapore
- Property Development
 - The property business is expected to grow in importance in the coming years with the relocation and redevelopment of the old yard with our joint venture partner, Jiangsu Huaxi Property Development and Jiangsu Huadu Real Estate

Outlook for FY2014

- The Group had secured a total of 73 effective shipbuilding contracts with an aggregate value of US\$2.9 billion in 2013
- In 2014 year-to-date, the Group had secured a total of 8 effective shipbuilding contracts with an aggregate value of US\$0.26 billion
- The Group has a total of 11 outstanding options worth a total of US\$0.83 billion
- With the substantial outstanding order book of US\$4.6 billion comprising of 111 vessels, the Group's yard capacity will be highly utilized until 2016
- In 2013, the Group conducted a strategic review and re-organized its business operations into five main segments. While the Shipbuilding and Offshore and Financial Investments segments will remain the largest revenue and profit contributors in the near term, the Group will also devote its efforts into progressively growing the three remaining business segments.
- The five business segments will serve to strengthen and extend the Group's capabilities in the marine and offshore space, at the same time managing its exposure to the cyclical shipbuilding industry with a more stable revenue and income stream.

27

Q&A



Yangzijiang Shipbuilding (Holdings) Ltd.
扬子江船业(控股)有限公司

For more information,
please contact:

Financial PR Pte Ltd

Investor Relations Consultants

Romil Singh / Kathy Zhang

romil@financialpr.com.sg

staff@financialpr.com.sg

Tel: (65) 6438 2990

Fax: (65) 6438 0064